

	Startup Edition	Startup+ Edition	Professional Edition	Enterprise Edition
On-Premise: Monthly (Per user/month) Prepaid Annual Rate (Per user/month)	Free	£10.50 £7.50	£18.50 £11.50	£25.50 £14.50
Cloud Service: Monthly (Per user/month) Prepaid Annual Rate (Per user/month)	£9 £7	£19.50 £14.50	£27.50 £18.50	£34.50 £21.50
User, Implementation & Developer Guides; Online Help System	\checkmark	V	\checkmark	\checkmark
Maximum User Limit	3	10	Unlimited	Unlimited
Maximum Accounts Limit	300	600	Unlimited	Unlimited
Maximum Leads / Contacts / Targets	750	1500	Unlimited	Unlimited
Sales & Marketing				
Activity Tracking & History	\checkmark	√	\checkmark	\checkmark
Lead Tracking	\checkmark	√	√	\checkmark
Web-to-Lead Capture	\checkmark	\checkmark	\checkmark	\checkmark
Opportunity Tracking	\checkmark	√	\checkmark	\checkmark
Customizable Sales Process	\checkmark	\checkmark	\checkmark	\checkmark
Document Attachments	\checkmark	√	√	√
Salesforce Automation & Forecasting	\checkmark	\checkmark	\checkmark	\checkmark
Mass Email Campaigns & Tracking	\checkmark	\checkmark	√	\checkmark
Target Lists & Automated Follow-ups	\checkmark	\checkmark	\checkmark	\checkmark
Analytic Snapshots	\checkmark	\checkmark	√	\checkmark
Visual Workflow	\checkmark	\checkmark	\checkmark	\checkmark
Standard & Custom Reports	\checkmark	√	\checkmark	\checkmark
Advanced Reporting				\checkmark
Daily Activities & Social CRM				
Email & Reminders	\checkmark	√	√	\checkmark
Track Calls, Meetings, Tasks	√	√	√	\checkmark
Group Calendaring	\checkmark	√	√	\checkmark
Mobile Access: Android / iOS	√	√	√	√
Company Forums	\checkmark	√	√	\checkmark
Facebook/LinkedIn/Twitter/Google+	√	√	√	√
CRMSync: iOS, Android, OS X, Outlook	\checkmark	√	√	\checkmark
Google Apps Integration	√	√	√	√
Skype Integration	\checkmark	√	√	√
Citrix GoToMeeting Integration	√	√	√	√