

	Startup Edition	Startup+ Edition	Professional Edition	Enterprise Edition
On-Premise: Monthly (Per user/month) Prepaid Annual Rate (Per user/month)	Free	£10.50 £7.50	£18.50 £11.50	£25.50 £14.50
Cloud Service: Monthly (Per user/month) Prepaid Annual Rate (Per user/month)	£9 £7	£19.50 £14.50	£27.50 £18.50	£34.50 £21.50
User, Implementation & Developer Guides; Online Help System	$\checkmark$	V	$\checkmark$	$\checkmark$
Maximum User Limit	3	10	Unlimited	Unlimited
Maximum Accounts Limit	300	600	Unlimited	Unlimited
Maximum Leads / Contacts / Targets	750	1500	Unlimited	Unlimited
Sales & Marketing				
Activity Tracking & History	$\checkmark$	√	$\checkmark$	$\checkmark$
Lead Tracking	$\checkmark$	√	√	$\checkmark$
Web-to-Lead Capture	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Opportunity Tracking	$\checkmark$	√	$\checkmark$	$\checkmark$
Customizable Sales Process	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Document Attachments	$\checkmark$	√	√	√
Salesforce Automation & Forecasting	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Mass Email Campaigns & Tracking	$\checkmark$	$\checkmark$	√	$\checkmark$
Target Lists & Automated Follow-ups	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Analytic Snapshots	$\checkmark$	$\checkmark$	√	$\checkmark$
Visual Workflow	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Standard & Custom Reports	$\checkmark$	√	$\checkmark$	$\checkmark$
Advanced Reporting				$\checkmark$
Daily Activities & Social CRM				
Email & Reminders	$\checkmark$	√	√	$\checkmark$
Track Calls, Meetings, Tasks	√	√	√	$\checkmark$
Group Calendaring	$\checkmark$	√	√	$\checkmark$
Mobile Access: Android / iOS	√	√	√	√
Company Forums	$\checkmark$	√	√	$\checkmark$
Facebook/LinkedIn/Twitter/Google+	√	√	√	√
CRMSync: iOS, Android, OS X, Outlook	$\checkmark$	√	√	$\checkmark$
Google Apps Integration	√	√	√	√
Skype Integration	$\checkmark$	√	√	√
Citrix GoToMeeting Integration	√	√	√	√